

QTI Administrative Staffing

Strategic Alliance for Sustainable Growth

Recruitment Process
Outsourcing Yields Long-Term
Hiring Success

Case Study



CHALLENGE

The rate at which the Wisconsin-based credit union was growing outpaced its internal hiring abilities. The credit union’s HR department is relatively small compared to the company’s size. An increased amount of open positions and a demand for quality talent exceeded the HR department’s capacity, forcing a decision between quality of candidates and quantity of candidates. The credit union needed a sustainable, long-term solution.



The internal HR department no longer had the time or resources to attract, recruit, and secure quality talent for their team.



The company’s growth rate was no longer compatible with the size of its internal hiring department.



Employer Size
1,000-5,000 employees



Industry
Financial, Credit Union



Location
Wisconsin



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SOLUTION

The QTI Group partnered with the organization in a strategic RPO partnership to find a cost-effective hiring solution. By assigning a Recruiter to the credit union's HR team, QTI was able to form a dynamic relationship that led to an increase in both hiring frequency and quality. The partnership secured top talent while saving valuable time and resources for the HR department.

With the long-term partnership formed, QTI had a unique perspective into the client's hiring needs. The Administrative Recruiter had regular check-ins with the teams, allowing QTI to fully build ideal candidate profiles before conducting searches. From there, QTI would complete the

professional legwork needed to secure highly skilled candidates, including phone screening, interviewing, completing background checks, and presenting candidates for consideration. Post-search, QTI was able to send final offers and assist throughout the negotiation process.

Through an intricate understanding of the organization's hiring needs, QTI was able to search for, interview, and successfully fill a variety of administrative and customer service professionals, as well as conduct high-level searches for marketing, event coordination, and VP positions.



Many businesses lack the time and resources needed to attract top talent. If your HR department is struggling to meet hiring demands, let QTI be an extension to your team!

RESULTS

The Recruitment Process Outsourcing partnership allowed QTI's administrative recruiter to find candidates who became true extensions of the organization's team while serving as a touchpoint for the HR department through each step of the hiring process.

IMPACT

Through a partnership with QTI's Administrative Recruiting Team, the Wisconsin-based credit union was able to save time and resources with a cost-effective hiring partnership. QTI handled the hiring process from start to finish, with the long-term partnership and close professional contact leading to a deeper understanding of the organization and its hiring needs.